

## SCORING CRITERIA

The following criteria will be utilized in reviewing ad scoring proposals:

### I. PRODUCTION OF NEW AFFORDABLE HOUSING UNITS

CRITERIA	PERCENTAGE
Number of affordable units to be produced.	25%
Ratio of Grant Fund Dollars provided to new units produced.	25%
Affordability Protections. <ul style="list-style-type: none"> <li>• Years units to remain affordable</li> <li>• AMI levels used to determine affordability (i.e., “depth” of affordability)</li> </ul>	10%
Compatibility of Unit Production with City of Lancaster’s Housing Study and Objectives <ul style="list-style-type: none"> <li>• Location of units</li> <li>• Type of units (number of bedrooms, etc...)</li> <li>• Leverage of funds with other funding sources</li> </ul>	10%
Ability to complete prior to December 21, 2026. <ul style="list-style-type: none"> <li>• Real estate acquisition</li> <li>• Municipal approvals</li> <li>• Financing requirements and funding sources</li> <li>• Construction and demolition schedules</li> <li>• Contractor availability</li> <li>• Supply and material availability</li> <li>• Employee scaling</li> <li>• Project readiness</li> </ul>	15%
Proof of ability to complete project in accordance with proposal. <ul style="list-style-type: none"> <li>• Qualifications and experience</li> <li>• Organizational capacity</li> <li>• Community partnership proposals and opportunities</li> <li>• Federal grant management reporting experience</li> <li>• Does the project support strong neighborhoods?</li> </ul>	15%

## II. REHABILITATION OF EXISTING AFFORDABLE HOUSING UNITS

CRITERIA	PERCENTAGE
Number of affordable units to be rehabilitated.	25%
Ratio of Grant Fund Dollars provided to rehabilitated units produced.	25%
Affordability Protections. <ul style="list-style-type: none"> <li>• Years to remain affordable</li> <li>• AMI levels used to determine affordability (i.e. “depth” of affordability)</li> </ul>	10%
Compatibility of Unit Production with City of Lancaster’s Housing Study and Objectives. <ul style="list-style-type: none"> <li>• Location of units</li> <li>• Type of units (number of bedrooms, etc...)</li> <li>• Leverage of funds with other funding sources</li> </ul>	10%
Ability to complete prior to December 21, 2026. <ul style="list-style-type: none"> <li>• Financing requirements and funding sources</li> <li>• Construction and demolition schedules</li> <li>• Contractor availability</li> <li>• Supply and material availability</li> <li>• Employee scaling</li> <li>• Project readiness</li> </ul>	15%
Proof of ability to complete project in accordance with proposal. <ul style="list-style-type: none"> <li>• Qualifications and experience</li> <li>• Organizational capacity</li> <li>• Community partnership proposals and opportunities</li> <li>• Federal grant management reporting experience</li> <li>• Nature and quality of improvements</li> <li>• Compatibility with City Housing Study</li> </ul>	15%

### III. CREATION OF HOUSING IMPACT FUNDS AND/OR PARTNERSHIPS

CRITERIA	PERCENTAGE
Number of affordable units or households that would receive new affordable units; upgraded affordable units or otherwise benefit from the Program.	25%
Ratio of Grant Fund Dollars provided to the number of units and/or households effected.	25%
Affordability Protections. <ul style="list-style-type: none"> <li>• Years units remain affordable</li> <li>• AMI levels used to determine affordability (i.e. “depth” of affordability)</li> </ul>	10%
Compatibility of Program with City of Lancaster’s Housing Study.	5%
Cross-Sector Impact. <ul style="list-style-type: none"> <li>• Contributions towards workforce development, community services, business/job growth, transportation or other similar matters that impact need for affordable housing</li> <li>• Partnerships with other community organizations to</li> <li>• Increase community capacity to improve affordable</li> <li>• Housing</li> <li>• Leverage of funds with other funding sources</li> </ul>	15%
Ability to complete prior to December 21, 2026. <ul style="list-style-type: none"> <li>• Partnership Agreements</li> <li>• Procurement</li> <li>• Creation of Program policies and procedures</li> </ul>	10%
Proof of ability to complete project in accordance with proposal. <ul style="list-style-type: none"> <li>• Qualifications and experience</li> <li>• Organizational capacity</li> <li>• Community partnership proposals and opportunities</li> <li>• Federal grant management reporting experience</li> <li>• Nature and quality of improvements</li> <li>• Compatibility with City Housing Study</li> <li>• Longevity – ability to have impact over time</li> </ul>	10%

#### IV. OVERALL SCORING AND RANKING OF ALL PROPOSALS

CRITERIA	PERCENTAGE
Number of affordable units to be produced.	40%
Ratio of Grant Fund Dollars provided to the new units produced.	40%
Ratio of Grant Fund Dollars to units or households impacted.	20%

Once the proposals are ranked based on the above stated criteria, the City will make an award or awards of contracts that maximize the use of funding to meet the goals set forth herein and in ARPA. The City reserves the right not to award any contracts. The City prefers projects or combination of projects that will leverage and maximize the use of the City's ARPA funds with other funding sources to produce or rehabilitate the highest number of affordable housing units.